

### **AACUC FUTURE FUND**

Official Launch: March 5, 2024

Ty Muse, Future Fund Committee Chair

Renée Sattiewhite, AACUC President & CEO

FutureFund@AACUC.org

### **AACUC Future Fund Stewardship**



Bill Cheney AACUC Future Fund Honorary Chair



Ty Muse AACUC Future Fund Committee Chair



Whitney Anderson

AACUC

Board Chair



Renée Sattiewhite AACUC President & CEO



Jason Haley ALM First Chief Investment Officer



Tom Mayhew
National Cooperative Bank
SVP Credit Union Services



Tony Kitt
Plexcity
Chief Executive Officer

Learn more at: www.AACUCImpact.org

# State of the Nation

## **AACUC** is Reaching Towards the Future



Times are changing. Leagues are merging, associations are disappearing, and the number of credit unions is falling. As it does, the racial wealth gap widens, some DEI programs are being defunded and credit unions struggle to remain relevant and resonant in an increasingly multicultural nation.

The African-American Credit Union Coalition (AACUC) is the leading authority to address these challenges.

Our work is as relevant and needed as ever—that's where the Future Fund comes into play.



# What is the Future Fund?

The Future Fund is a bold, transformative funding source for AACUC. This new fund was created to ensure the long-term strength and sustainability of the AACUC regardless of industry trends, economic downturns and socio-political headwinds.

Funding helps support and expand crucial programming that addresses the racial wealth gap, preserves small credit unions, lifts up low-income communities and spreads financial access and inclusion to the underserved.

Plus, it creates an operating reserve that will ensure the continued reach of AACUC across the credit union movement.

### **How does the Future Fund work?**

The Future Fund will provide crucial support to the AACUC with little to no impact on your liquid capital.

Credit unions and system partners will be able to contribute to the Future Fund in a number of ways.

The opportunities will scale throughout 2024, with two immediate options available:

- National Cooperative Bank (NCB) Certificates of Deposit This is the simplest entry point for supporting the Future Fund. Open a \$250K Certificate of Deposit at the NCB and donate some or all of the interest. We benefit from the high interest rate environment in a virtually risk-free government insured deposit.
- Charitable Donation Accounts (CDA) Fund Working in conjunction with ALM First, AACUC will launch innovative new Charitable Donation Account Fund that provide both low volatility and ease of implementation, with amounts of \$1M to \$50M invested by each investor. CDA Fund will will consist of investment-grade fixed income securities.



## What will the Future Fund support?

In addition to **AACUC flagship programs and overall sustainability**, the Future Fund will bring scale to three essential pillars of our **Commitment to Change Initiative**.



### Internships and Leadership Development

Building a succession pipeline for the credit union system; securing the legacy of mentorship and professional development we have created.





## Small Credit Union Sustainability

Ensuring the viability and vibrancy of the credit unions that are at greatest risk of mergers, acquisition and member attrition.





### Wealth Building and Community Impact Programs

Amplifying initiatives that improve financial access, inclusion and wellbeing for underserved communities.



### Future Fund Strategic Partners

To bring the Future Fund to life, the AACUC works with several trusted organizations



National Cooperative Bank (NCB) — As an experienced financial intermediary, NCB facilitates donations through interest income for the Future Fund. NCB is a leading collaborator in the credit union movement and offers correspondent banking services to qualifying low income designated and mission based small credit unions at no charge.

Banking products and services provided by National Cooperative Bank, N.A. Member FDIC.



**ALM First** - ALM First is a leading, trusted strategic partner for depository institutions, offering an array of financial advisory services. ALM First is an SEC-registered investment advisor with more than \$70 billion of investments under management (as of December 31, 2023), acting as an unbiased third party, offering commission-free, fee-based services to over 300 financial institutions across the country.



# Future Fund Opportunity

## ALM First AACUC Fund I

Larger credit unions will be able to invest \$1M to \$50M

## ALM First AACUC Fund II

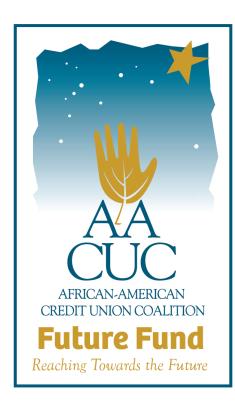
For-profit companies will be able to invest \$1M to \$50M

## NCB Certificates of Deposit

Smaller credit unions will be able to invest \$10K to \$250K

March 5<sup>th</sup> announcement planned for Hall of Fame induction ceremony at GAC

## **Future Fund Pledges to Date**



### **Initial Future Fund Investors**

- SchoolsFirst FCU
- Navy FCU
- BECU
- Visa
- Greylock FCU
- Visions FCU

Official launch / announcement date is March 5, 2024.

Please Note: All pledges received by March 1, 2024 will be included on the Future Fund founding investors list.



### **Future Fund Governance Structure**

### **Honorary Chair**

• Bill Cheney, CEO - SchoolsFirst

### **Committee Chair**

• Ty Muse, CEO - Visions FCU

### **Oversight Committee**

- Ty Muse, CEO Visions FCU
- Marvin York, VP PSCU
- Adrian Johnson, CFO MECU
- Tracey Jackson, CFO ResourceOne
- Tony Kitt, CEO Plexcity

### **Planning & Evaluation Committee**

- Whitney Anderson, AACUC Chair
- Renée Sattiewhite, AACUC President & CEO
- Denise Huginnie, AACUC Senior Advisor

### PLEASE NOTE:

**Future Fund Lead Investors Are Also Invited to Join Committees** 



### **Use of Proceeds**

- **STRATEGIC INITIATIVES = 65% TO 85%**
- **GENERAL OPERATIONS = UP TO 15%**
- OPERATING RESERVE = UP TO 25%

## **Quarterly Reporting**

- RESTRICTED FUNDS
- TRANSPARENCY
- ACCOUNTABILITY

Note: AACUC Future Fund will have quarterly payouts to AACUC, however, some bonds will only make semi-annual interest payments and therefore some "ramp-up" time is required.



# Why support the AACUC Future Fund?



### **Support the AACUC mission**

If the AACUC mission matters to you, if the AACUC has helped you or your organization, if you care about the ability for credit unions to serve the truly underserved, then we need your investment.

### **Easy impact**

The Future Fund is designed to simplify your organization's corporate giving. The primary donation stream—the NCB CD—is simply treasury management. Your organization moves money all day, every day. Investors can move \$250,000 to an NCB CD and agree to provide the AACUC with all or a portion of the interest. Or designate AACUC as the beneficiary of a Charitable Donation Account or the commingled CDA Fund.

### Is this the same as corporate support?

No. The Future Fund was created to ensure the long-term strength and sustainability of the AACUC, and our ability to grow and scale regardless of industry trends, economic downturns and sociopolitical headwinds.

Future Fund related investments should be considered in addition to any established corporate support agreements, which enable our day-to-day operations and programming.







### **Be A Part of Something Greater**

Our members and corporate partners make it possible for us to continue our award-winning DEI programming and nonprofit collaborations for community impact. Your support allows us to create a significant footprint in the credit union movement as we respond as an industry on multiple fronts: accelerating financial inclusion for the marginalized, bracing for threats of economic recession, and addressing the ongoing call for racial healing and reconciliation.





AACUC receives Anchor Award from National Credit Union Foundation.



AACUC was presented with the <u>Anchor Award</u>, in recognition of its global efforts to unite financial industries in eradicating racism. AACUC President and CEO, Renée Sattiewhite, accepted the award.

Industry Era's Top 10 Most Admired Leaders of 2023

Neoteric Changemarker Award presented by CU Leadership Convention

CCUCC 2023 Impact Award Winner

SACCA Distinguished Service Award

America's Credit Union 2022 Herstory Honoree



## **AACUC Membership at a Glance**

1,580 Active and Courtesy Members

**47** Corporate Partners

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319 Eastern Regional Chapter Members

**499** Southern Regional Chapter Members

**371** Midwest Regional Chapter Members

**298** West Coast Chapter Members

93 Texas Regional Chapter Members

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RACIAL WEALTH GAP IMPACT:

84%

Of AACUC Credit Union Memberships are Minority Depository Institutions MARGINALIZED COMMUNITIES IMPACT:

73%

Of AACUC Credit Union Memberships are Low-Income Designated DISTRESSED COMMUNITIES IMPACT:

28%

Of AACUC Credit Union Memberships are Community Development Financial Institutions



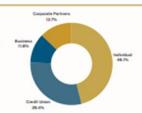
4 OUT OF 10 AACUC Members Hold Executive Positions

37
AACUC Indiv

AACUC Individual CEO Memberships



Nearly half of AACUC memberships are Individual Memberships, followed by Credit Union Memberships.



\$1.3M

From Corporate Partnerships help fund AACUC's operations and programming





**West Coast Chapter** 

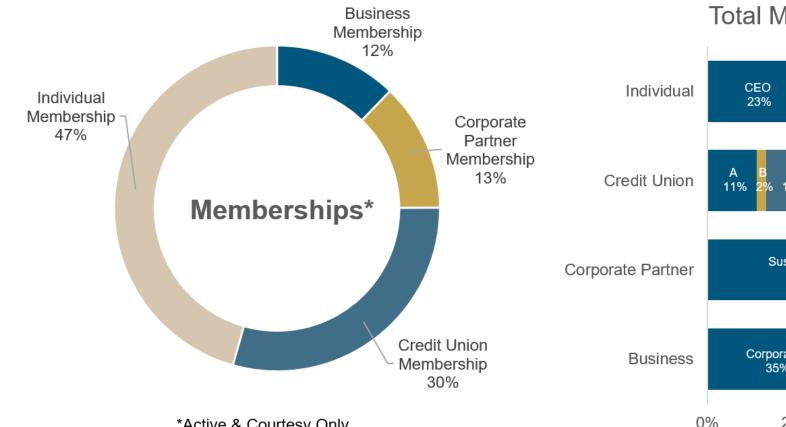








## **AACUC Membership Breakdown**



\*Active & Courtesy Only Percent of Total Membership October 2023 Data

### **Total Membership Distribution**



\*Active & Courtesy Only Percent of Membership Type October 2023 Data



## **AACUC Credit Union Members**



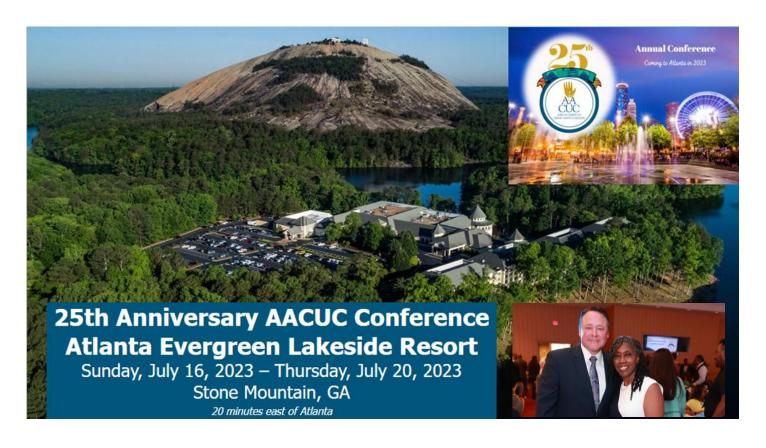




## 25<sup>th</sup> Annual Conference at Stone Mountain



- 555 Attendees
- 200+ First Time Attendees
- 145 Organizations
- 84 Volunteers
- 27 Signature Events
- 25 Exhibitors

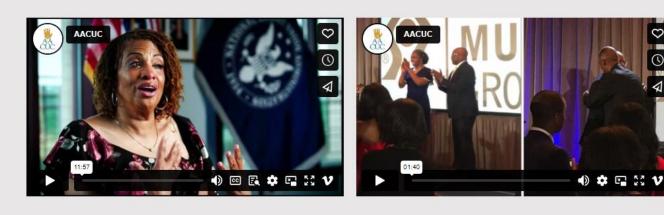


55% rated this event as Excellent35% rated this event as Very Good













### **CCEP** Alumni



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# **Major Corporate Partners at AACUC**



































### "The Financial Change Experience" **Credit Card and Pre-Paid Card Offerings**

With the goal of providing financial education and providing a means for individuals that have credit challenges to be able to increase their credit worthiness and thus increase their equity, AACUC believes that offering the CTC Credit Card is the beginning of a financial overhaul of truly embracing financial inclusion for all individuals with varying credit situations.





Envisant

[] Harness





## Deposits.inc is representing AACUC at the VISA Filene HBCU Payment Accelerator



Deposits.Inc delivers a universal data model for financial infrastructure coupled with an easy to use, turnkey solution for engagement, modernization, and best-in-class financial experiences such as payments, mobile apps, and lending- whether you can program or not.





## AACUC Promotes Sustainability Solutions for Small Credit Unions Through Strategic Partnerships











### **Association for Black Economic Power**



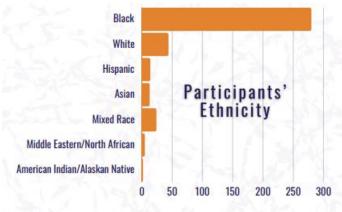




## **CLIMB Summer Stock Market Experience**







■ AACUC Community Partner since 2021 ■



### **Elan & AACUC Financial Literacy Event**



### 200 Students Experience Budgeting Simulation

Elan partnered with African-American Credit Union Coalition to bring JA Finance Park to 200 middle school students in conjunction with national financial literacy month.

Elan and AACUC were joined by volunteers from AACUC Texas Regional Chapter member credit unions Resource One Credit Union, Randolph-Brooks Federal Credit Union, Neighborhood Credit Union, and Baylor Health Care System Credit Union to guide students through the budgeting model.





# GENERATION BOOST Empowering the creation of generational wealth for Black Americans

Building financial capability and generation wealth for Black Americans through a set of high-touch and high-tech engagement platforms.

AFRICAN-AMERICAN

CREDIT UNION COALITION

- Learn & Earn
- Budget & Save
- Reduce Debt
- Protect & Invest
- Secure Your Future
- Leave A Legacy







## Thank You

**LEARN MORE AT:** 

www.AACUCImpact.org

### Renée Sattiewhite

**AACUC President and CEO** 

Building An Equitable Future For All

